

19<sup>th</sup> February 2010

We have recently installed two DNA boxes in our Gaming Room at the Edinburgh Hotel and Cellars. We originally discovered the new technology through the AHA. Being quite concerned with the spate of holdups around Adelaide and knowing the banks had spent a great deal of resources tightening their security systems, we expected hotel gaming rooms, in particular, would become more attractive targets. We had also had a number of breakins the previous year and had spent a lot of money upgrading our own security systems but the repeat offenders were still "getting away with their crimes".

There are a few other reasons why we decided to try this new technology. We discovered it had already been used extensively in England and in many other industries. It is a sensible system which is easy to install and maintain it doesn't put our staff or customers at risk in any way. Even if we never catch anyone, I believe with all consciousness, we have again tried our best to protect our people. We take our "Duty of care" to the local community very seriously.

The biggest advantage since DNA was installed has been that the staff are feeling far more comfortable as have our customers and particularly our older guests. They know we are genuinely concerned about their welfare and apart from being good PR, it greatly reduces such an insidious risk as a hold up.

The DNA team have been very professional and from the initial discussions through to installation and training it has been made very easy for the Ed Team. I wish them well with "cracking" the Adelaide market but know there are many who will see this as a necessity.

Alison James

General Manager